

CMC Markets Asia Pacific Pty Ltd

Financial Services Guide (FSG)

13 April 2018

AFSL No. 238054 and ABN 11 100 058 213

Table of contents

[01 CMC Markets Asia Pacific Pty Ltd](#)

[02 Purpose and content of this FSG](#)

[03 Product Disclosure Statements and other documents](#)

[04 Trading in CMC Markets' Products](#)

- 4.1 CMC Markets' Products
- 4.2 Trading in CMC Markets' Products
- 4.3 Consult your financial adviser
- 4.4 Who regulates CMC Markets?
- 4.5 CMC Markets' Privacy Statement

[05 What financial services does CMC Markets provide?](#)

- 5.1 What is general advice?
- 5.2 What is personal advice?
- 5.3 How do I trade in CMC Markets' Products?
- 5.4 What is CMC Markets' position when trading in CMC Markets' Products with you?
- 5.5 Who is responsible for the advice given to me?

[06 How will I pay for the financial services?](#)

- 6.1 What are the common fees, costs and charges that I will pay when trading Products on the Next Generation Platform?
- 6.2 What are the common fees, costs and charges that I will pay when trading Products on the Marketmaker Platform?
- 6.3 What administration charges will I pay?
- 6.3 What benefits are paid by/to CMC Markets to/by introducing advisers, referrers and third parties?
- 6.4 Can I ask for further information about fees and charges?

[07 What should I know about the risks of trading CMC Markets' Products?](#)

[08 If you have any complaints](#)

- 8.1 Who can I complain to if I have a complaint about CMC Markets' financial service?
- 8.2 What is the effect of a determination by FOS or the arbitrator?
- 8.3 Records of phone conversations with CMC Markets' employees

[09 CMC Markets' representatives](#)

- 9.1 How does CMC Markets provide its financial services in relation to CMC Markets' Products?
- 9.2 How are CMC Markets' employees and directors paid?

[10 Professional indemnity insurance](#)

[Schedule 1 – Next Generation Platform Product & Fees](#)

- 01 CMC Markets' Documents
- 02 Products
- 03 Fees
- 04 Administrative charges

[Schedule 2 – Marketmaker Platform Product & Fees](#)

- 01 CMC Markets' Documents
- 02 Products
- 03 Fees
- 04 Administrative charges

01 CMC Markets Asia Pacific Pty Ltd

CMC Markets Asia Pacific Pty Ltd is a member of the CMC Markets group of companies. ('CMC Markets Group')

Our details are set out below. 'We', 'us', 'our' or 'CMC Markets' in this Financial Services Guide ('FSG') refers to CMC Markets Asia Pacific Pty Ltd.

CMC Markets Asia Pacific Pty Ltd	
Registered & business address	Client Management Team CMC Markets Asia Pacific Pty Ltd Level 20, Tower 3, International Towers 300 Barangaroo Ave Sydney NSW 2000 Australia
Postal address	Client Management Team CMC Markets Asia Pacific Pty Ltd PO Box R1879 Royal Exchange NSW 1225 Australia
ABN	11 100 058 213
AFSL	238054
Phone	1300 303 888 (only in Australia) +61 (0)2 8221 2100 (direct)
Fax	+61 (0)2 8915 9484
Email	info@cmcmarkets.com.au
Web	cmcmarkets.com.au

02 Purpose and content of this FSG

This FSG is dated 29 March 2016. It is designed to help you to decide whether or not to use any of the services we offer in this FSG. It aims to clearly define the role and responsibility of CMC Markets when it provides retail clients with the financial services described in section 5. Those financial services relate to the derivative products ('Products') that you trade in with CMC Markets on our various platforms ('CMC Markets' Products').

This FSG contains important information about:

- the financial services we offer;
- how we and other relevant persons are paid for those services;
- the capacity in which we act when we provide financial services;
- our internal and external dispute resolution procedures and how you can access them; and
- how you can contact us.

The key information is set out in answers to the questions below. If you need more information or clarification, please contact us.

03 Product Disclosure Statements and other documents

CMC Markets currently has two Product Disclosure Statements (PDS).

The Product Disclosure Statement – Derivative Products issued on the Next Generation Platform ('Next Generation PDS') is issued in respect of Products traded on the Next Generation platform. In this FSG, we refer to the platform on which CMC Markets' Products subject to the Next Generation PDS are traded as the 'Next Generation Platform'.

The CFD Product Disclosure Statement – Marketmaker ('Marketmaker PDS') is issued in respect of Products traded through one of the Marketmaker platforms or a third party platform allowing access to your account. In this FSG, we refer to the platform/s on which CMC Markets' Products that are subject to the Marketmaker PDS are traded as the 'Marketmaker Platform'. However you should be aware that there is more than one platform that these CMC Markets' Products can be traded.

Each PDS contains information about the relevant CMC Markets' Products, including risks and benefits, costs, fees and charges, how to trade in CMC Markets' Products, dispute resolution, significant characteristics and features of CMC Markets' Products, and tax considerations. The Next Generation PDS and the Marketmaker PDS are both available from our website or by phoning us.

This FSG and each PDS are important documents and should be read in their entirety before deciding whether to acquire or to continue to hold the relevant CMC Markets' Products. You should keep this FSG, the relevant PDS, all other documents described in section 4.2 and any updated information that is provided to you ('CMC Markets Documents') for future reference.

Before you can open an account with us to trade CMC Markets' Products, you must have received and read the relevant CMC Markets Documents.

04 Trading in CMC Markets' Products

4.1 CMC Markets' Products

CMC Markets offers the following financial products to its customers in Australia:

- on the Next Generation Platform, the products described in item 2 of Schedule 1;
- on the Marketmaker Platform, the products described in item 2 of Schedule 2.

In general terms, CMC Markets' Products are instruments that allow you to make a profit or loss from fluctuations in the price of the underlying reference instrument. The price of a Product is based on the price of an underlying reference instrument (for example, a share on an exchange). See the relevant PDS for further details on CMC Markets' Products.

4.2 Trading in CMC Markets' Products

Your trading in CMC Markets' Products is governed by the CMC Markets' Documents, which consist of the following:

- on the Next Generation Platform, the documents described in item 1 of Schedule 1;
- on the Marketmaker Platform, the documents described in item 1 of Schedule 2

4.3 Consult your financial adviser

Before trading in CMC Markets' Products you should give consideration to your objectives, financial situation, needs and the risks of loss associated with trading in CMC Markets' Products in order to assist you in deciding whether CMC Markets' Products are suitable for your purposes.

CMC Markets recommends that potential customers seek advice from an appropriately qualified independent financial adviser before deciding to make an application to open an account with CMC Markets.

4.4 Who regulates CMC Markets?

CMC Markets is regulated in Australia by the Australian Securities and

Investments Commission and holds an Australian Financial Services Licence (No. 238054).

4.5 CMC Markets Privacy Statement

The CMC Markets Privacy Statement ("Privacy Statement") explains how we collect personal information about you and how we maintain, use and disclose that information. All information that CMC Markets collects about you will be treated in accordance with our Privacy Statement. The Privacy Statement can be found online at cmcmarkets.com.au.

The Privacy Statement complies with the Privacy Act 1998 (Cth) and the National Privacy Principles under this Act.

05 What financial services does CMC Markets provide?

CMC Markets is authorised under its Australian Financial Services Licence to:

- issue and otherwise trade in derivatives such as CMC Markets' Products;
- make a market in CMC Markets' Products and other derivatives; and
- give general advice about CMC Markets' Products and other derivatives.

We are authorised to provide these financial services to retail and wholesale clients.

CMC Markets will often provide information and advice to its clients about CMC Markets' Products. This information and advice will only be general in nature because it will not take into account your personal financial situation, objectives or needs. This type of advice is discussed in more detail in section 5.1.

CMC Markets will not provide you with personal advice. In particular, we will not advise you when and if to open, maintain or close a position. We discuss this in more detail in section 5.2.

5.1 What is general advice?

General advice may differ from what you might commonly understand or expect.

General advice under Australian law can include information about CMC Markets' Products and the underlying markets and CMC Markets' opinions about, or outlook for, CMC Markets' Products.

Any information you have requested about CMC Markets' Products and the underlying markets, or have discussed with a CMC Markets employee, should only be regarded as general advice and will not take into account your objectives, financial situation or needs.

If you require personal advice specific to your particular financial situation, objectives or needs, you will need to speak to your financial adviser.

CMC Markets' policy is to not give personal advice.

Any discussions with CMC Markets employees about their view of current or future market conditions or prospects for a particular CMC Markets' Product should not be seen as personal advice, as they will not have taken into account your particular financial circumstances, objectives or needs. Rather, it should be regarded as general information for your consideration prior to making any decision to trade in any CMC Markets' Product.

5.2 What is personal advice?

Personal advice is advice that takes into account any of your objectives, financial situation or needs. CMC Markets will not give you personal advice. If you require personal advice, please contact your financial adviser.

5.3 How do I trade in CMC Markets' Products?

You may place orders to trade in CMC Markets' Products by using the platform applicable to the CMC Markets Product you are trading.

The Next Generation Platform can be accessed via the internet, iPad, iPhone or Android.

The Marketmaker Platform can be accessed via the internet or a compatible mobile phone.

You can also place orders on any CMC Markets Product by phoning our client management team whose contact details are found in section 1 ("Client Management Team").

There are special types of orders that you can place when trading in CMC Markets' Products. Some of those orders are described in detail in the relevant PDS. If you require further information about the types of orders that you can place when trading CMC Markets' Products, ask a CMC Markets employee.

Each of our platforms has different features that allow you to view the status of your account, please consult the relevant PDS or ask a CMC Markets employee for more information on these features.

In the first instance you should use the relevant platform to confirm all trades undertaken with CMC Markets and to monitor your obligations.

5.4 What is CMC Markets' position when trading in CMC Markets' Products with you?

CMC Markets is a market maker and an issuer of CMC Markets' Products, not a broker. CMC Markets therefore acts as a principal on our own behalf when providing financial services to you. We do not act as your agent.

5.5 Who is responsible for the advice given to me?

When you speak with us, you are dealing with one of CMC Markets' employees. CMC Markets is therefore responsible to you for any general advice given to you.

06 How will I pay for the financial services?

CMC Markets will not charge any specific fee for giving you information and general advice about CMC Markets' Products.

CMC Markets as issuer of the CMC Markets Products will receive the amounts described in item 3 of Schedules 1 and 2, all of which are described in more detail in the CMC Markets Documents. This FSG only contains a general summary of the common fees, costs and charges. You should refer to the CMC Markets Documents for further details. All fees, costs and charges and other amounts payable are subject to change from time to time.

The fees and charges that you pay to CMC Markets may ultimately benefit other members of the CMC Markets group and their associates.

Where any amount of remuneration or other benefits referred to in this FSG is not able to be ascertained as at the date of this FSG, you may contact us to request particulars of the remuneration or other benefits. Your request for particulars must be made within a reasonable time after you receive this FSG and before we provide you with any of the financial services referred to in this FSG.

The fees in this section apply where you trade directly with CMC Markets. If you trade with CMC Markets through an introducing adviser or referrer, that introducing adviser or referrer may have its own schedule of fees. Refer to your introducing adviser or referrer's financial services guide, website or contact your introducing adviser or referrer for further information. In those circumstances, if there are differences in the introducing adviser or referrer's fees for a particular service, the introducing adviser or referrer's fees will apply, not the fees for the service outlined in this FSG.

6.1 What are the common fees, costs and charges that I will pay when trading Products on the Next Generation Platform?

Please refer to item 3 of Schedule 1 for a full description of all fees, costs

and charges you may pay when trading Products on the Next Generation Platform.

6.2 What are the common fees, costs and charges that I will pay when trading Products on the Marketmaker Platform?

Please refer to item 3 of Schedule 2 for a full description of all fees, costs and charges you may pay when trading Products on the Marketmaker Platform.

6.3 What administration charges will I pay?

CMC Markets will also charge administrative charges in respect of CMC Markets' Products. The administration charges relevant to each CMC Markets' Product are described in full in item 4 of Schedules 1 and 2. Administration charges are subject to change from time to time and are deducted from your account on or shortly following occurrence of the relevant event.

All charges are inclusive of GST (where applicable).

6.4 What benefits are paid by/to CMC Markets to/by introducing advisers, referrers and third parties?

CMC Markets may pay all or a portion of the fees, costs and charges charged by CMC Markets as described in item 3 of Schedules 1 and Schedule 2, or provide other benefits to introducing advisers and referrers for the introduction or referral of customers to us.

6.4.1 Introduction Fees

Any amount paid to introducing advisers and referrers is negotiated on an individual basis and is typically based on a sliding scale which takes into account:

- the number of customers the introducing adviser or referrer introduces or refers to CMC Markets; and
- the number of trades made by customers introduced or referred to CMC Markets.

In addition to the above, CMC Markets may pay a fixed fee to introducing advisers and referrers for each customer they refer to CMC Markets. This referral fee will typically be A\$125, although a referral fee of up to A\$250 per customer may be paid to referrers. Unlike the variable commission and benefits outlined above, this fixed fee is not based on the amounts charged by CMC Markets as described in item 3 of Schedules 1 and Schedule 2.

6.4.2 Service Fee

If you were introduced by an introducing advisor, the introducing advisor may provide you with additional services in respect of your trading with CMC Markets including, if you have authorised the introducing adviser in accordance with a limited appointment of agent form, acting as an agent in relation to your account. Your introducing advisor may charge you a service fee in connection with the services that they provide to you. If you agree to pay any such service fee you must complete a fee payment authorisation form available from us so that the fees can be paid to your introducing adviser on your behalf by CMC Markets by deducting the fee from your Account.

Service Fees are negotiated between you and your introducing adviser. For further details of what these service fees consist of please consult your introducing advisor or CMC Markets.

6.4.2 Service Fee

We may receive commission from third parties where a CMC Markets customer utilises the third party's product in connection with their trading with us. We may also pay commission to third parties where a product or service of the third party is used in connection with an account held by a customer with us.

6.5 Can I ask for further information about fees and charges?

You may request particulars of the remuneration (including commission) or other benefits described in this FSG. That request must, however, be made within a reasonable time after you are given this FSG and before any financial service identified in this FSG is provided to you.

Refer to your introducing adviser or referrer's financial services guide, website or contact your introducing adviser or referrer for further information on the benefits they receive.

07 What should I know about the risks of trading CMC Markets' Products?

You should carefully consider whether trading in Products is appropriate for you in the light of your financial circumstances.

In deciding whether or not you wish to become involved in trading in Products with CMC Markets, you should be aware that Products are speculative products. CFDs are highly leveraged and carry significantly greater risk than non-leveraged investments such as share trading, and you could both gain and lose large amounts of money. You may sustain losses in excess of the moneys you initially deposit and also in excess of the margin required to establish and maintain a CFD position with CMC Markets. In certain circumstances, CMC Markets may exercise its discretion to close out your position.

You should not invest in Products unless you understand and are comfortable with the risks of trading in Products. You should refer to the section 10 of the Next Generation PDS and section 10 of the Marketmaker PDS for further details.

08 If you have any complaints

8.1 Who can I complain to if I have a complaint about CMC Markets' financial service?

CMC Markets is committed to providing a high standard of service to its customers. If you have a query about the quality or level of service, or if we have failed to meet your expectations, we would like to hear from you.

Firstly, contact CMC Markets and speak to an employee. Explain carefully the nature of your problem and tell us how you would like us to fix the problem. Usually problems can be quickly rectified and the sooner you refer the issue to us the better.

If your complaint cannot be resolved at the first point of contact, you should write to:

Complaints Officer
CMC Markets Asia Pacific Pty Ltd
Level 20, Tower 3, International Towers
300 Barangaroo Ave
Sydney NSW 2000
Australia

If CMC Markets does not resolve your complaint to your satisfaction, you may lodge a complaint with the Financial Ombudsman Service ('FOS'), which is an independent disputes resolution scheme of which CMC Markets is a member.

Before FOS deals with your complaint you must have first lodged a formal complaint with us and given us time to resolve the complaint internally. This generally takes 45 days, although we may extend this time in complex cases.

To lodge a complaint with FOS you should send the necessary documents and information to:

Financial Ombudsman Service
GPO Box 3
Melbourne VIC 3001
Australia
Phone: 1300 780 808 or +61 (03) 9613 7366

Fax: +61 (03) 9613 6399

Website: fos.org.au

8.2 What is the effect of a determination by FOS?

We agree to accept the determination of FOS as final and binding.

8.3 Records of phone conversations with CMC Markets' employees

CMC Markets may record phone conversations between you and its employees. Such recordings, or transcripts from such recordings, may be used as evidence in any dispute or anticipated dispute between CMC Markets and you.

09 CMC Markets' representatives

9.1 How does CMC Markets provide its financial services in relation to CMC Markets' Products?

CMC Markets provides its financial services to you through its employees.

9.2 How are CMC Markets' Group employees and directors paid?

CMC Markets' Group employees and directors are remunerated by way of salary and other employee benefits. A discretionary cash bonus may be paid to employees and directors as part of their remuneration, based on their performance, the performance of their business unit and/or the performance of CMC Markets Group as a whole.

In addition, some CMC Markets Group employees earn a performance-based commission and/or other monetary rewards calculated by reference to the financial products they sell and whether they achieve or exceed their sales targets. For example, employees may earn commission for new accounts opened. Such commissions are based on the volume of accounts opened per month and the amount of such commission earned will vary between employees. Amounts of volume-based commission may vary between A\$0 and A\$200 for a new account and there is a cap on the amount an employee can earn from such commissions.

You can request further information regarding remuneration, commission and other benefits received by CMC Markets Group employees by contacting our compliance department. Your request, however, must be made within a reasonable time after you are given this FSG and before any financial service identified in this FSG is provided to you.

10 Professional indemnity insurance

CMC Markets has professional indemnity insurance in place which satisfies the requirements for compensation arrangements pursuant to the Corporations Act 2001 (Cth). This policy covers claims made against CMC Markets in relation to professional services provided by our current and former employees.

Schedule 1 – Next Generation Platform Products & Fees

Capitalised terms in this Schedule 1 are defined in the glossary set out in section 15 of the Next Generation PDS and have the same meaning unless the context otherwise requires.

01 CMC Markets' Documents

The CMC Markets' Documents consists of the following:

- the Next Generation PDS;
- this FSG;
- the CMC Markets Rates Schedule;
- the Product Library;
- any Confirmation; and
- any other terms and conditions published by us from time to time on the Next Generation Platform or on our website.

02 Products

We offer Products to you based on the following Underlying Reference Instruments:

- shares;
- indices;
- commodities;
- treasuries;
- currencies; and
- such other products as are notified by CMC Markets to clients from time to time.

03 Fees

3.1 Spread Costs

When trading Products on the Next Generation Platform you will notice that each Product that you request a Price in has a lower price and a higher price at which you can place your Order. These two Prices are termed the Sell Price (represented by the lower figure) and the Buy Price (represented by the higher figure).

3.2 Commissions

When trading on the Platform you will be charged Commission each time you enter into a Transaction in respect of certain Products. There may be a minimum Commission as well as a Commission based on the size of the Transaction. Details of any applicable Commission for a Product are set out in the Attributes for that Product which you can view in the Product Library on the Platform.

3.3 Holding Costs

For certain Products, in respect of each Trade that remains open at the end of each Calendar Day (i.e. 5pm New York time, with the local time equivalent varying depending on daylight savings), a Holding Cost will be calculated and applied. This cost applies regardless of whether you are long or short on a Trade. Whether or not a Holding Cost applies in respect of a particular Product will be stated in the Product Library. Holding Costs can be positive or negative.

The Platform will calculate the Holding Cost as follows:

On a buy Trade

$$\text{Holding Cost} = \frac{(\text{Units} \times \text{Opening Trade Price} \times \text{Holding Rate Buy})}{365} \times \text{CMC Currency Conversion Rate}$$

On a sell Trade

$$\text{Holding Cos} = \frac{(\text{Units} \times -1 \times \text{Opening Trade Price} \times \text{Holding Rate Sell})}{365} \times \text{CMC Currency Conversion Rate}$$

Any Holding Cost will be applied to your Account at the Holding Time for the relevant Product, details of which are displayed in the Product Library. You must have sufficient Cash in your Account at the relevant Holding Time to meet any Holding Cost.

If the Cash in your Account is above the Offset Threshold, we may, in our sole discretion, apply an Offset to reduce the amount of any Holding Cost(s) due from you. Details of any applicable Offset Threshold will be shown on the Platform.

Please refer to Next Generation PDS and the Product Library for further details on the Holding Costs.

3.4 Market Data Fees

If you activate certain Products on the Next Generation Platform, you may be required to pay a market data fee. The market data fee covers fees CMC Markets must pay to its price vendors for use of market data in deriving its pricing for certain Products.

Please note that CMC Markets provides market data for non-professional use only. Please contact the Client Management Team to discuss your options if you are a professional investor.

Please refer to CMC Markets Rates Schedule for details about applicable market data fees.

3.5 Other amounts

You may also be required to pay certain other amounts to us in respect of Products traded on the Next Generation Platform as described below.

3.5.1 Corporate Action and Adjustment Events

If a Corporate Action or Adjustment Event occurs, we will, in our commercially reasonable discretion, make any appropriate calculations, adjustments (including adjustments to the Price at which Orders to enter into the affected Products were executed), credits or debits. If we determine that any calculations, adjustments, credits or debits cannot be made in a commercially reasonable manner or at all, we may close the affected Products.

Please consult the Next Generation PDS for further information.

3.5.2 Margin

Margin is payable on acceptance of your Order. The amount of Margin Requirement for each CFD is calculated using the Margin Rate for each CFD and the method of calculation of Margin is set out in the Next Generation PDS and in the Product Library on the Next Generation Platform. Margin also varies depending on the type of CFD and the Underlying Market.

Fees and charges that you pay in connection with a CMC Markets' Product will be shown in the Account History on the Next Generation Platform.

3.5.3 Premiums for Guaranteed Stop Loss Orders

You will be charged a GSLO Premium in respect of any Guaranteed Stop Loss Order. The premium rate applicable for each Product will be displayed on the Platform. The GSLO Premium is calculated by multiplying the premium rate displayed on the Platform by the number of Units. The GSLO Premium will be applied to your Account when the Guaranteed Stop Loss Order is placed, including when modifying an existing Pending Order or Trade.

04 Administration charges

The administration charges relevant to each CMC Markets' Product traded on the Next Generation Platform are detailed below.

Administration service	Fee
Receipts	
Electronic Funds Transfer (AUD)	No charge
BPAY® (AUD)	No charge
POLi (AUD)	No charge
Credit card (Visa/MasterCard issued in Australia) (AUD)	1.50%
Credit card (Visa/MasterCard issued outside of Australia) (AUD)	1.80%
Debit card (Visa/MasterCard) (AUD)	0.60%
Withdrawals	
Electronic Funds Transfer (AUD)	No charge
Telegraphic transfers (AUD)	\$35
RTGS (AUD)	\$35
Other	
Transcripts of phone conversations	Upon application
Audit certificates	Upon application
Debt collection	First call A\$25.00
	Second call A\$50.00
	Referral to agency A\$150.00

Schedule 2 – Marketmaker Platform Products & Fees

Capitalised terms in this Schedule 2 are defined in section 16 of the Marketmaker PDS and have the same meaning unless the context otherwise requires.

01 CMC Markets' Documents

The CMC Markets' Documents consists of the following:

- the Marketmaker PDS;
- this FSG;
- the CMC Markets Rates Schedule;
- the CMC Markets Product Schedule; and
- any other terms that form part of the Agreement before you apply to open an Account with us.

02 Products

We issue Products over the following Underlying Reference Instruments:

- shares and other securities;
- share indices and sectors;
- gold and silver);
- foreign exchange;)
- commodities;
- treasuries;
- equity index futures contract; and
- such other products as are notified by CMC Markets to clients from time to time.

03 Fees

3.1 Commissions – Share CFDs, Index CFDs, Sector CFDs, Bullion CFDs and Treasury CFDs

There are three different types of Commission charging models that may be applied on any given executed trade with CFDs on the Marketmaker Platform, please consult the relevant CMC Markets Rates Schedule for the Commission rates and model that applies to your Account.

Percentage per trade

The greater of:

- the amount that is calculated by multiplying the Commission rate by the Contract Value of the CFD; or
- the minimum Commission charge.

Fee per Contract

The greater of:

- the amount that is calculated by multiplying the amount of CFD Contracts traded by the individual charge per Contract; or
- the minimum Commission charge.

Flat fee per trade

Commission is charged as a flat fee per trade regardless of the amount of Contracts traded.

The Commission charge payable to us for CFD executions is not subject to GST in Australia.

3.2 Financing charges on Share CFDs, Index CFDs and Sector CFDs

If you hold a long Share CFD, Index CFD or Sector CFD we will charge you interest each Calendar Day for the total notional value of the position at the

relevant financing rate. The rate is determined by adding a percentage rate for the particular type of CFD, to a country specific relevant interest rate (for example, the Reserve Bank Overnight Rate for Australian Share CFDs), which is determined by CMC Markets from time to time (the 'Relevant Interest Rate').

If you hold a short Share CFD, Index CFD or Sector CFD overnight a financing charge may be applied to your Account when the Financing Haircut is greater than the Relevant Interest Rate.

The financing rates are set out in the relevant CMC Markets Rates Schedule. Financing charges are debited from your Account on a daily basis.

3.3 Rollover charges on Forex CFDs and Bullion CFDs

Forex CFDs and Bullion CFDs that are rolled over may incur a rollover charge. The rollover charge is calculated according to the applicable rate in the interbank markets, the size of the position, the duration of the rollover period, the spread applied by CMC Markets, and (for Forex CFDs only) the currency pair ('Rollover Rate').

The charge you pay at the Rollover Rate is reflected in the price at which your open position is rolled forward.

Rollover Rates are calculated on an ongoing basis by CMC Markets.

3.4 Interest charges on a debit CMC Account balance

If you have a debit balance on your Currency Ledger Account after the total Margins for CFDs valued in that currency have been taken into account, interest will be charged on the debit balance (notwithstanding the cash balance in your Account or any collateral that you may have provided to CMC Markets). The interest rate used is based on the Relevant Interest Rate (see above) for that currency, plus 3%. Any interest due is calculated daily and deducted from your Account on a monthly basis.

3.5 Exchange fees

If you log into our Marketmaker electronic trading platform or if you trade in Australian Share CFDs or Sector CFDs, you will be required to pay an exchange fee per calendar month plus GST of 10%, unless the Commission you pay exceeds a certain level as described below. The exchange fee covers fees that CMC Markets must pay to the Australian Stock Exchange for use of real-time ASX prices in the online trading platform.

The following shows the current ASX fees:

Non-professional investor

A\$25.00 + 10% GST (total: A\$27.50)

Professional investor

A\$55.00 + 10% GST (total: A\$60.50)

A non-professional investor is defined by the ASX to be any person who accesses the real-time prices for their personal and private use. As a client you will be treated as a non-professional investor unless you notify us otherwise. The exchange fee is subject to change and is dependent upon the method and rate by which CMC Markets is charged by the ASX. You may contact the Client Management Team for details of the prevailing exchange fee.

You have the choice to opt out of receiving real-time ASX prices and thus avoid this fee. However, if you do opt out you will not be able to trade Australian Share or Sector CFDs with CMC Markets.

The amount of the exchange fee will be debited from your Account, monthly in arrears, if you have logged into our electronic trading platform/s or dealt in Australian Share or Sector CFDs in the calendar month. You will not have to pay an exchange fee to CMC Markets for any given month if the total Commission you pay for any given calendar month is greater than or equal to A\$50. Please note that CMC Markets may amend these conditions from time to time.

3.6 Other amounts

You may also be required to pay certain other amounts to us, as described below.

Dividend adjustments

If you hold a short CFD position with a share as its Underlying Reference Instrument, your Account will be charged an amount equal to any Cash Dividend paid on the underlying share. If an Australian share is its Underlying Reference Instrument, CMC Markets will endeavour to Hedge its exposure to your short position by borrowing the Australian share from a Non-Australian Resident Client or for Australian tax purposes. However, if CMC Markets must borrow the underlying Australian share from an Australian tax resident, your Account may also be adjusted for any amount charged to CMC Markets for any Franking Credit in respect of the dividend in addition to the amount of the Cash Dividend. For Sector and Index CFDs, the dividend adjustment will reflect the weighting of the relevant entity's security in the sector or index. Adjustments will be charged to your Account by close of business on the day following the ex-dividend date.

Premiums for Guaranteed Stop Loss Orders relating to Share CFDs, Index CFDs and Sector CFDs

The amount of the premium that you must pay is calculated by multiplying the premium, which may be expressed in points or as a percentage, for the relevant CFD by the notional value of the relevant CFD order. The premium points or percentage for each type of Share, Index and Sector CFD is set out in the Marketmaker PDS. The premium is charged to your Account at the time the order is accepted.

Minimum Account-opening amount

To open an Account, a minimum amount of A\$1,000 or its currency equivalent must be deposited. For Direct Market Access CFD Accounts the minimum amount of A\$5,000 or its currency equivalent must be deposited. Note that you are also required to maintain a minimum Total Equity balance in your Account (refer to the Marketmaker PDS for further details of when we may close out your positions).

Margin

Initial Margin is payable on acceptance of your order and Margin requirements are calculated on an ongoing basis. You must maintain an amount in your Account on an ongoing basis sufficient to satisfy Margin Requirements. The amount of Margin required is generally calculated as a percentage of the notional contract value (the calculation of which varies depending on the type of CFD). Margin rates and the method of calculation of Margin are set out in the Marketmaker PDS and the relevant CMC Markets Product Schedule. They also vary depending on the type of CFD and the Underlying Market.

Fees and charges that you pay in connection with a CMC Markets' Product will be shown on your daily statement.

In addition, being a market maker, CMC Markets may charge a Bid/Offer spread in respect of its CFDs, which will also affect the profits or losses you make when trading in CFDs.

04 Administration charges

The administration charges relevant to each CMC Markets' Product traded on the Marketmaker Platform are detailed below.

Administration service	Fee
Receipts	
Electronic Funds Transfer (AUD)	No charge
Cash & cheque deposits (AUD)	A\$3.00
Telegraphic Transfer	A\$30.00
Credit card (Visa/MasterCard excluding corporate/commercial/platinum) (AUD)	1.80%
Credit card (corporate/commercial/platinum Visa/MasterCard) (non-AUD)	3.00%
Credit card (non-Visa/MasterCard) (AUD, NZD, USD, HKD)	3.00%
Withdrawals	
Electronic Funds Transfer (AUD)	A\$1.50
Cheque withdrawals (AUD)	A\$5.00
Telegraphic transfers (beneficiary account outside Hong Kong and China)	A\$30.00
Telegraphic transfers (beneficiary account in Hong Kong or China) (USD)	n/a
Telegraphic transfers (beneficiary account in Hong Kong) (HKD)	n/a
Telegraphic transfers (beneficiary account in China) (HKD)	n/a
Telegraphic transfers (beneficiary account in Hong Kong or China) (non-USD, non-HKD)	A\$30.00
Other	
Duplicated statements by post	A\$40.00 per statement
Returned cheque fee	Upon application
Transcripts of phone conversations	Upon application
Audit certificates	Upon application
Debt collection	First call A\$25.00
	Second call A\$50.00
	Referral to agency A\$150.00

Level 20, Tower 3, International Towers
300 Barangaroo Ave
Sydney NSW 2000
Australia
PO Box R1879
Royal Exchange NSW 1225
Australia

P +61 (0)2 8221 2100
F +61 (0)2 8915 9484
E info@cmcmarkets.com.au

cmcmarkets.com.au

