

CMC Markets Middle East Limited Order Execution Policy Summary November 2019

CMC Markets Middle East Limited (referred to below as "we", "us" or "our") is committed to treating you fairly and acting in your best interests when we execute your Orders. In this document, we summarise the process by which our Platform executes your Orders in accordance with our regulatory duty to take all sufficient steps to obtain the best possible result for you. When you trade through our Platform you consent to your Orders being executed in the manner described below, outside of a Trading Venue.

The words and expressions in this document that begin with capital letters have the meanings set out in Schedule 2 of our Terms of Business.

Key points.

This section identifies the key points of this order execution policy summary.

- 1.1 We are the sole execution venue for your Orders. This means that your Orders are executed via a bilateral transaction with us as the counterparty to your trades, through our Platform and not through a transaction on any Trading Venue or other external execution venue.
- 1.2 Our Platform is fully automated for pricing and Order execution. By placing an Order, you are giving our Platform an instruction to place that Order on your Account on the basis of the Prices generated by our Platform. Please see our Terms of Business and our Website for further details on how your Orders are placed and executed, as well as further details on pricing.
- 1.3 Our Prices are electronically generated by our Platform, and such Prices may be different to prices generated by Trading Venues, other markets, execution venues or providers. The Prices for a Product may differ depending on whether they relate to a Trade.
- 1.4 You must contact our client management team to enter into or close a Trade relating to:
 - 1.4.1 a Manual Product; or
 - 1.4.2 if you are a Professional Client and we have agreed to provide you with the sales trader service, a Manual Order.

Our client management team will provide the relevant Price and other terms relating to the opening or closing of that Trade which you will be free to accept or reject.

- 1.5 In accordance with clause 3.3.5 of the Terms of Business, where you have appointed an introducing broker, discretionary investment manager or similar person as an Authorised Person to act on your behalf and that person also acts on behalf of other clients of CMC Markets, the Authorised Person may decide to place a single, aggregated order for Trades for multiple clients in respect of a Product and then allocate a portion of that order to you to represent your Order. We are not responsible for the aggregation and allocation of such orders, and such aggregation and allocation may operate to your disadvantage.
- 1.6 As a result of rapid price movements, the Price at which our Platform executes an Order for a Trade may be less favourable to you than the Price displayed on our Platform when you place the Order.

2. How our Platform handles the different types of Orders for Trades.

2.1 This clause 2 provides information on the different types of Order for Trades, including the standard and alternate triggers for the execution of such Orders.

2.2 Market Order

Our Platform will execute a Market Order to sell at the **first available Sell Price** and a Market Order to buy at the **first available Buy Price**, and will do so as soon as possible after the Order is accepted, provided the Market Order is made during Trading Hours and that the Platform is available at the time the Market Order is made. The Sell Price or Buy Price will always reflect the size of the Market Order and the corresponding Price on the Price Ladder at the time of execution. Our Platform will automatically cancel (and not execute) a Market Order if the first available Sell Price or Buy Price is outside of any preferences in relation to Orders that you have set in your Account.

2.3 Limit Order

A Limit Order to **buy** at a Target Price will be executed **at** the Target Price or lower, **when** the Buy Price is **equal to or lower** than the Target Price.

A Limit Order to **sell** at a Target Price will be executed **at** the Target Price or higher, **when** the Sell Price is **equal to or higher** than the Target Price.

2.4 Roll-Over

An Auto Roll-Over on a sell Trade on any particular Forward will be carried out by our Platform automatically executing a Market Order to buy the number

of Units for that Trade at the Level 1 Buy Price (regardless of the size of the Order). This Order will be executed (if possible) after the Last Roll-Over Date but on or before the Expiry Date. Our Platform will then immediately execute a Market Order to sell the same number of Units on a Forward based on the same underlying asset but with the next available Expiry Date, at the Level 1 Mid-Price.

An Auto Roll-Over on a buy Trade will be executed on the same basis, save that our Platform will automatically execute a Market Order to sell the number of Units for that Trade at the Level 1 Sell Price and the corresponding Market Order will be to buy the same number of Units on a Forward at the Level 1 Mid-Price.

A Manual Roll-Over on a sell Trade on any particular Forward will be carried out on your instructions by our Platform executing a Market Order to buy the number of Units for that Trade at the Level 1 Buy Price (regardless of the size of the Order) as soon as possible after the Manual Roll-Over is accepted by our Platform (provided that this is before the Last Roll-Over Date). Our Platform will then immediately execute a Market Order to sell the same number of Units on a Forward based on the same underlying asset but with the next available Expiry Date, at the Level 1 Mid-Price.

A Manual Roll-Over on a buy Trade on any particular Forward will be executed on the same basis, save that our Platform will execute a Market Order to sell the number of Units for that Trade at the Level 1 Sell Price and the corresponding Market Order will be to buy the same number of Units on a Forward at the Level 1 Mid-Price.

Any Pending Orders on a Forward on which a Trade is being closed as part of a Roll-Over will automatically be cancelled by our Platform, and an equivalent Pending Order with an equivalent Target Price will be placed automatically by our Platform on any Forward (based on the same underlying asset but with the next available Expiry Date) on which a new Trade is being entered into as part of the Roll-Over.

A Roll-Over on any Trade on any particular Forward will not be executed if a Forward based on the same underlying asset but with a later Expiry Date is not available at the time the Roll-Over would otherwise have been carried out. In such circumstances, the Trade will be closed at the Expiry Date and settled on the Cash Settlement Date, with any relevant Pending Orders also cancelled on the Cash Settlement Date.

2.5 Stop Entry Order

Standard triggers

Unless you elect otherwise:

- a Stop Entry Order to buy at a Target Price will be executed when the Buy Price for the Level 1 Price is equal to or higher than the Target Price and will be executed at the first available Buy Price on the Price Ladder corresponding to the size of your Order at the time our Platform executes the Order; and
- a Stop Entry Order to sell at a Target Price will be executed when the Sell Price for the Level 1 Price is equal to or lower than the Target Price and will be executed at the first available Sell Price on the Price Ladder corresponding to the size of your Order at the time our Platform executes the Order.

Alternate triggers

Alternatively, you can elect to use the Level 1 Mid-Price as the trigger for your Stop Entry Order. In these circumstances, the procedure is the same as under the standard triggers detailed above, save that references to the Level 1 Price should be replaced by the Level 1 Mid-Price.

Alternatively, you can elect to use the opposite Level 1 Price as the trigger for your Stop Entry Order. In these circumstances, the procedure is the same as under the standard triggers detailed above, save that the reference price for a Stop Entry Order to **buy** is the Level 1 Sell Price, and the reference price for a Stop Entry Order to **sell** is the Level 1 Buy Price.

In each case, whether you use a standard trigger or one of the alternate triggers:

- our Platform will automatically cancel (and not execute) a Stop Entry Order if the first available Sell Price or Buy Price is outside of any preferences in relation to Orders that you have set in your Account; and
- the Price at which the Order will be executed may be less favourable to you than the Target Price.

2.6 Stop Loss Order

Standard triggers

Unless you elect otherwise:

- a Stop Loss Order to buy at a Target Price will be executed when the Buy Price for the Level 1 Price is equal to or higher than the Target Price and will be executed at the first available Buy Price on the Price Ladder corresponding to the size of your Order at the time our Platform executes the Stop Loss Order; and
- a Stop Loss Order to sell at a Target Price will be executed when the Sell Price for the Level 1 Price is equal to or lower than the Target Price and will CMC Markets Middle East Limited – Order Execution Policy – November 2019

be executed **at** the first available Sell Price on the Price Ladder corresponding to the size of your Order at the time our Platform executes the Stop Loss Order.

A Stop Loss Order is not guaranteed and may be subject to gapping.

Alternate triggers

Alternatively, you can elect to use the Level 1 Mid-Price as the trigger for your Stop Loss Order. In these circumstances, the procedure is the same as under the standard triggers detailed above, save that references to the Level 1 Price should be replaced by the Level 1 Mid-Price.

Alternatively, you can elect to use the opposite Level 1 Price as the trigger for your Stop Loss Order. In these circumstances, the procedure is the same as under the standard triggers detailed above, save that the reference price for a Stop Loss Order to **buy** is the Level 1 Sell Price, and the reference price for a Stop Loss Order to **sell** is the Level 1 Buy Price.

In each case, whether you use a standard trigger or one of the alternate triggers, the Price at which the Order will be executed may be less favourable to you than the Target Price

2.7 Trailing Stop Loss Order

Standard triggers

Unless you elect otherwise:

- a Trailing Stop Loss Order to buy at a Target Price will be executed when the
 Buy Price for the Level 1 Price is equal to or higher than the Target Price and
 will be executed at the first available Buy Price on the Price Ladder
 corresponding to the size of your Order at the time our Platform executes the
 Trailing Stop Loss Order; and
- a Trailing Stop Loss Order to sell at a Target Price will be executed when the Sell Price for the Level 1 Price is equal to or lower than the Target Price and will be executed at the first available Sell Price on the Price Ladder corresponding to the size of your Order at the time our Platform executes the Trailing Stop Loss Order.

A Trailing Stop Loss Order is not guaranteed and may be subject to gapping.

Alternate triggers

Alternatively, you can elect to use the Level 1 Mid-Price as the trigger for your Trailing Stop Loss Order. In these circumstances, the procedure is the same as under the standard triggers detailed above, save that references to the Level 1 Price should be replaced by the Level 1 Mid-Price.

Alternatively, you can elect to use the opposite Level 1 Price as the trigger for your Trailing Stop Loss Order. In these circumstances, the procedure is the same as under the standard triggers detailed above, save that the reference price for a Trailing Stop Loss Order to **buy** is the Level 1 Sell Price, and the reference price for a Trailing Stop Loss Order to **sell** is the Level 1 Buy Price.

In each case, whether you use a standard trigger or one of the alternate triggers:

- the Prices at which the Order will be executed may be less favourable to you than the Target Price; and
- the Target Price of a Trailing Stop Loss Order is adjusted in the direction of your Trade by our Platform and is calculated from the most favourable Price in respect of that Trade since that Order was last modified plus/minus (as relevant) the Stop Distance, as set by you.

2.8 Guaranteed Stop Loss Order or GSLO

A Guaranteed Stop Loss Order to **buy** at a Target Price will be executed **when** the Buy Price for the Level 1 Price on the Price Ladder (regardless of the size of your Order) is equal to or higher than the Target Price and will be executed **at** the Target Price.

A Guaranteed Stop Loss Order to **sell** at a Target Price will be executed **when** the Sell Price for the Level 1 Price on the Price Ladder (regardless of the size of your Order) is equal to or lower than the Target Price and will be executed **at** the Target Price.

In each case:

 the Guaranteed Stop Loss Order will only ever be executed at the Target Price; and the Target Price for any Guaranteed Stop Loss Order must meet the GSLO Minimum Distance at the time the Guaranteed Stop Loss Order is placed (including by modifying another type of Pending Order), unless it is a Pending Order on a Forward and the Trade is being placed automatically by our Platform as part of a Roll-Over (in which case paragraph 2.4 of this Order Execution Policy Summary will apply).

2.9 Take Profit Order

A Take Profit Order to **buy** at a Target Price will be executed <u>at</u> the Target Price or lower, **when** the Buy Price is equal to or lower than the Target Price.

A Take Profit Order to **sell** at a Target Price will be executed <u>at</u> the Target Price or higher, **when** the Sell Price is equal to or higher than the Target Price.

2.10 Our Platform may aggregate any Stop Loss Order, Trailing Stop Loss Order or Stop Entry Order to either buy or sell the same Product which are triggered by the same Price and which are due to be executed by our Platform at the same time. Such Orders will be executed at the first available Buy Price or Sell Price (as applicable) on the Price Ladder corresponding to the size of the relevant aggregated Orders.

3. Factors we consider when determining best execution.

- 3.1 When executing orders, we will take all sufficient steps to obtain the best possible result for you taking into account the type of financial instrument the order relates to, and other execution factors.
- 3.2 We will take into account the following execution factors when executing your Order, ranked in order of importance from highest to lowest:
 - 3.2.1 Price;
 - 3.2.2 other costs including the Currency Conversion Rate;
 - 3.2.3 speed of execution;
 - 3.2.4 likelihood of execution and settlement; and
 - 3.2.5 size of your Order.

4. Prices generated by our Platform.

This section provides you with information about Prices and the execution of your Orders.

- 4.1 The best possible result when executing your Order will be determined in terms of the total consideration (i.e. the price of your Order and costs related to execution).
- 4.2 The Prices of Products are generated electronically by our Platform. These Prices will take into account market data from various sources, in order to enable us to check whether our prices are fair and we are delivering on our best execution obligation. However, Prices may not match prices that you see elsewhere (including prices quoted on Trading Venues or by other providers). Prices include our reasonable margin.
- 4.3 Market fluctuations and technical conditions, in addition to Circumstances Outside of Our Control, may mean that the Prices you see on your device and/or (if you are a Professional Client and we agree to provide you with our sales trader service) which you are provided by our client management team when you place an Order, may not be identical to the Price at which the Trade. If changes occur in the applicable Price between the time an Order is placed by you and the time the relevant Order is received by us or the Order is executed or settled by our Platform, the Order is generally executed at (or by reference to) the Price disadvantage.
- 4.4 There will be times when circumstances may prevent our Platform from generating Prices or affect the Prices being generated. Please refer in particular to clauses 4.2.1 ("Accessing our Platform") and 8.2 ("Circumstances Outside Our Control") as well as paragraph 12 of Schedule 1 ("Corporate Actions, Adjustment Events and Insolvency") of our Terms of Business for more information.
- 4.5 Please refer to the 'Our Pricing' section of the Website for further information on pricing.

5. Currency Conversion Rates generated by our Platform.

This section provides you with information about the Currency Conversion Rate.

- 5.1 When you enter into Trades or place Orders for Trades with us, all calculations will be undertaken in the currency in which the relevant Product is denominated, the Product Currency, before being converted into your Account Currency at the Currency Conversion Rate and applied to your Account.
- 5.2 As with Prices, the Currency Conversion Rate for any particular currency pair is generated electronically by our Platform and may not match currency conversion rates that you see elsewhere (including official currency conversion rates).
- 5.3 Where relevant, we will provide you with the Currency Conversion Rate used to convert amounts in a Product Currency into your Account Currency.

6. Size, speed and likelihood of execution.

This section provides you with information about the speed at which our Platform executes Orders for Trades, the likelihood of execution, and size of Orders for Trades.

- Our Platform executes Orders (except Orders for Manual Products or Manual Orders) on an automated basis and does not rely on any manual intervention or dealing. However, Orders for Manual Products and Manual Orders are executed by our client management team.
- 6.2 Our Platform will, apart from in a limited number of exceptions, execute Orders as soon as practicable following receipt. Our Platform will only execute Orders during Trading Hours.
- Our Platform will accept or reject Orders or the modification of Pending Orders in accordance with their respective Attributes and our Terms of Business, including if any applicable limits would be breached and/or you have or would have an insufficient Account Revaluation Amount to cover your Margin, where your Account Revaluation Amount is below the applicable Close-Out Level or you have insufficient Cash to pay any Commission or other premium (if applicable).
- 6.4 If our Platform has accepted an Order, there may still be circumstances which prevent or otherwise affect the execution of an Order, for instance, where doing so would breach any applicable limit where market restrictions apply, where you have or would have an insufficient Account Revaluation Amount to cover your Margin), where your Account Revaluation Amount is below the applicable close-out level or any circumstance under clauses 4.2.1 ("Accessing our Platform"), and 8.2 ("Circumstances Outside Our Control"), paragraph 12 of Schedule 1 ("Corporate Actions, Adjustment Events and Insolvency"), paragraph 8 of Schedule 2 and/or paragraph 7 of Schedule 3 ("Pricing Errors") (as applicable) of our Terms of Business.
- 6.5 Our Platform automatically takes into account the size of your Order for Trades at the point of execution.
- 6.6 Our client management team rather than our Platform execute:
 - 6.6.1 Orders for Manual Products; and
 - 6.6.2 if you are a Professional Client and we have agreed to provide you with the sales trader service, Manual Orders. Our client management team may, in their sole discretion and with your consent, waive any applicable limits for Manual Orders.

7. Factors not taken into account when executing Orders

This section outlines the factors our Platform does not take into account when executing Orders.

- 7.1 Except as described in section 2 above for Orders for Trades, our Platform and/or our client management team do not differentiate between the different types of Orders.
- 7.2 We are the sole execution venue for all Orders. We will not use any other execution venues to execute your Orders. Accordingly, this Order Execution Policy Summary does not include a list of other execution venues.

8. How your Trades, are closed without instructions from you.

- 8.1 There are some circumstances where the whole or a portion of your Trades will be closed without instructions from you. This includes where Account Close-Out occurs, where you fail to reduce any Position to below the applicable limit within the relevant time limit specified by us or where we exercise our rights to close your Trades. Please refer to our Terms of Business for more information.
- 8.2 Unless closed by you or us beforehand, any Trade will be closed and settled by our Platform automatically at the time and date of expiry on a Forward (and any Pending Order will also be cancelled on this basis).
- Where the whole or a portion of your Trades and/or Positions are to be closed without instructions from you, or Account Close-Out is to occur in accordance with the elections you have made in your Account, certain procedures apply. Further information on these procedures can be found on our Platform.
- We reserve the right to aggregate any Trades in the same Product being closed at or around the same time and execute the relevant Market Orders to close those Trades at the corresponding Price on the Price Ladder for an Order of the size of the aggregated Trades.
- 8.5 If you are a Professional Client and we have agreed to provide you with the sales trader service, you may be subject to different Account Close-Out procedures. Further information on these procedures can be found in paragraph 13 of Schedule 1 to our Terms of Business for Trades.

9. Specific instructions

- 9.1 Since there is no external market for our Trades, your Orders can only be executed on our Platform and/or through our client management team. Any instruction to execute your Order on a different execution venue will lead to rejection of your Order.
- 9.2 If you provide us with specific instructions on how to execute your Order, complying with those instructions may prevent us from taking the steps that we set out in this Order Execution Policy Summary to obtain the best possible result for the execution of your Order. In those circumstances our obligations under the DFSA rules would not extend to a duty to provide you with best execution and our execution in accordance with your specific instructions will be deemed best execution.

10. Monitoring and review.

- We will regularly monitor and review our policies and procedures and associated arrangements in order to ensure we comply with our regulatory obligations, making appropriate amendments if necessary.
- 10.2 We will notify you in writing of any material changes to this document.