**CMC Markets profits surge 61 per cent**

* CMC Markets Group reports underlying profits before tax increase by 61 per cent to   
  £51.9 million.
* The Group capital ratio stands at 24 per cent (301 per cent pre CRD IV) with minimal debt and own funds of £141 million.
* Overall net retail clients grew by 11 per cent. Trade numbers increased by 35 per cent driving a turnover volume uplift of 20 per cent.

**Sydney, 28 May 2015:** [CMC Markets](http://www.cmcmarkets.co.uk) [[www.cmcmarkets.com](http://www.cmcmarkets.co.uk)], a [leading provider of financial spread betting](http://www.cmcmarkets.co.uk/spread-betting) and [CFD trading](http://www.cmcmarkets.co.uk/cfd-trading), announces a strong performance for the year to 31 March 2015, exceeding the previous year’s underlying profit before tax by 61 per cent to £51.9 million.

**Underlying strength**

The Group’s strong performance across all divisions has been driven by strong operational and capital management, focussing on client service via the award-winning\* Next Generation platform.

* **Client strategy:** The net number of global retail clients increased 11 per cent year on year, trades by 35 per cent and turnover volume by 20 per cent. CMC Markets’ mobile offering accounted for 35 per cent of total trades.
* **Operational Efficiency:** Net revenue increased by 18 per cent to £143.7 million, and cost continues to be well controlled increasing marginally by two per cent to £91.8 million. This illustrates the high level of operational gearing and scaleability of the Next Generation platform.
* **Strong Balance sheet:** At the end of March, the Group’s capital ratio was 24 per cent (301 per cent pre CRD IV) and own cash stood at £141 million. As in March 2014, the Group will pay a final dividend and distribute 50 per cent of post-tax profits, representing dividend growth of 33 per cent.
* **2015 Outlook:** The new financial year has started well, April revenues and turnover volume are up 50 per cent and 52 per cent respectively compared to the same period last year. We are also continually looking to innovate and plan to launch new services and products throughout the year to enhance our offering.

**Impact of SNB decision**

The decision by the Swiss National Bank to remove the Swiss Franc peg to the Euro did impact the Group results through client debt. The overall impact stands at £4 million. After exceptionals the company will report a statutory profit before tax of £43 million, a 35 per cent improvement on prior year.

**2015 Business growth**

**Investing in talent:** The Group has strengthened its teams in France and Germany and plans to open at least two new offices in this current financial year. The Group recently added a new global digital marketing team and a new Chief Commercial Officer.

**Enhanced client offering:** Another 3,700 products were added to the platform in early May bringing the total offering to over 10,000 products. The Group remains committed to providing its clients with the best service, platform and trading tools in the industry. For example, in March, the Group introduced its Guaranteed Stop Loss offering, with unique refunding of 50 per cent of the premium if the stop loss is not triggered or used, uptake of this enhancement has been very encouraging.

**Innovation:** Over the coming months, the Group intends to roll out several new product innovations to drive further growth.

**Commenting on the performance, Peter Cruddas, Chief Executive, said:**

“This is my second full year as CEO and I am very pleased with the Group’s performance. We have invested heavily in technology which has delivered a market leading client offering and growth.

“Despite the sudden decision by the SNB to unpeg the Swiss Franc against the Euro in January 2015 which resulted in extreme market volatility, we have remained strong where many of our competitors were adversely affected by the turmoil. Our strong risk management meant that we saw minimal impact from the SNB decision, and our strong balance sheet and capital ratio are increasingly attracting clients from competitors, as they ‘fly to safety’.

“CMC Markets is in a good position to attract switchers and new business, our high service standards and Next Generation platform are attracting higher value clients. This can be seen through our early figures for April 2015 which show a 50 per cent increase in revenues and a 52 per cent increase in turnover compared to the same period last year. On the back of this the Board have decided to prepare CMC Markets for a London Stock Exchange listing and we are appointing investment banks to assist in the process.

“It has been an incredible two years and I love being back at the helm of the business. I would like to thank clients for their continued support and my team for their hard work and commitment. We are all looking forward to exciting times ahead.”

**Australia/New Zealand region performance**

CMC Markets Australia and New Zealand region performed well in the year to 31 March 2015.

“Across the Asia Pacific region CMC Markets has a passionate team who consistently deliver to the needs of a diverse group of traders” says Lewis. “As the leader of the business I am pleased to see strong growth in the Australia and New Zealand region during this successful year for CMC Markets”.

The Australian office of CMC Markets is unique due to its Stockbroking business, which continues to lead the local share trading industry with innovative initiatives and by forging partnerships to deliver cutting-edge technologies that are traditionally found on professional-only platforms. Recognition for Australia’s ‘most recommended stockbroker’ came in April 2015 when it was awarded CANSTAR’s national award for ‘Outstanding Value Online Share Trading’ for the fifth consecutive year; and CANSTAR’s five-star rating for each investor category (casual investor, active investor and trader), for the second year.

The New Zealand arm of CMC Markets, led by Chris Smith has also played an integral role in the continued success of CMC Markets trans-Tasman business and has enjoyed steady growth during and since the 2014/15 financial year.

**-ends-**

**Media enquiries:**

For more information please contact Jacqueline Dearle, ANZ PR Manager on +61 2 8221 2124 or [j.dearle@cmcmarkets.com](mailto:j.dearle@cmcmarkets.com)

**About CMC Markets**

The CMC Markets Group, a leading independent financial services provider, offers a range of investment products and investment tools including shares, options, listed managed investments, warrants, interest rate securities and CFDs. In 2007 CMC Markets launched its broking service, CMC Markets Stockbroking, which is now one of the few remaining non-bank aligned, online stockbrokers in Australia. CMC Markets Stockbroking is a participant of the ASX Group and is regulated by ASIC in Australia. Please see our website for more information [www.cmcmarkets.com.au](http://www.cmcmarkets.com.au)